

# **DISCLOSURES AND MARKET DISCIPLINE**

According to Part Six of Regulation (EU) 2019/2033 of the European Parliament and of the Council on the prudential requirements of investment firms

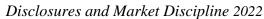
FOR THE YEAR ENDED 31 DECEMBER 2022

May 2023



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#### 1. INTRODUCTION

#### 1.1.CIF Information

Afterprime Europe Limited (ex H.C.F.S. High Capital Financial Services Ltd)(hereinafter, the 'Company') was incorporated in the Republic of Cyprus on 26 September 2016 as a private limited liability company with registration number HE 360438 and it is a Cyprus Investment Firm. The Company was licensed by the Cyprus Security Exchange Commission (hereinafter, the 'CySEC') with CIF licence No. CIF 368/18 to provide financial services, on 30 July 2018.

The table below illustrates the current licence information of the Company:

Table 1: Company License Information (based on the First Appendix of the Law

8		Ir	ıvestr	nent	Servi	ces ai	nd Ac	tiviti	es	Ancillary Services						
		1	2	3	4	5	6	7	8	1	2	3	4	5	6	7
	1	✓	✓	-	-	-	-	-	-	✓	✓			-		-
Š	2	✓	✓	-	-	-	-	-	-	✓	✓			-		-
ent	3	✓	✓	-	-	-	-	-	1	✓	✓			-		-
Ĭ	4	✓	✓	-	-	-	-	-	-	✓	✓			-		-
Instruments	5	✓	✓	-	-	-	-	-	-	✓	✓		./	-		_
Ins	6	✓	✓	-	-	-	-	-	-	✓	✓	-	V	-	-	-
[a]	7	✓	✓	-	-	-	-	-	-	✓	✓			-		-
Financial	8	✓	✓	-	-	-	-	-	-	✓	✓			-		-
ina	9	✓	✓	-	-	-	-	-	-	✓	✓			-		-
<b>—</b>	10	✓	✓	-	-	-	-	-	-	✓	✓			1		-
	11	-	-	-	-	-	-	-	-	-	-			ı		-

The Company is authorised to provide the following **Investment Services**, in accordance with Part I of the First Appendix of the Law 87(I)/2017:

- Reception and transmission of orders in relation to one or more financial instruments
- Execution of orders on behalf of clients

The Company is authorised to provide the following **Ancillary Services**, in accordance with Part II of the First Appendix of the Law 87(I)/2017:

- Safekeeping and administration of financial instruments for the account of clients, including custodianship and related services such as cash/collateral management.
- Foreign exchange services where these are connected to the provision of investment services.
- Granting credits or loans to one or more financial instruments, where the firm granting the credit or loan is involved in the transaction

The Company is authorised to provide the aforementioned investment and ancillary services, as applicable for each service, for the following Financial Instruments, in accordance with Part III of the First Appendix of the Law 87(I)/2017:



- 1. Transferable Securities
- 2. Money Market Instruments
- 3. Units in Collective Investment Undertakings
- 4. Options, futures, swaps, forward rate agreements and any other derivative contracts relating to securities, currencies, interest rates or yields, or other derivatives instruments, financial indices or financial measures which may be settled physically or in cash.
- 5. Options, futures, swaps, forward rate agreements and any other derivative contracts relating to commodities that must be settled in cash or may be settled in cash at the option of one of the parties (otherwise than by reason of a default or other termination event).
- 6. Options, futures, swaps, and any other derivative contract relating to commodities that can be physically settled provided that they are traded on a regulated market or/and an MTF
- 7. Options, futures, swaps, forwards and any other derivative contracts relating to commodities, that can be physically settled not otherwise mentioned in point 6 of Part III and not being for commercial purposes, which have the characteristics of other derivative financial instruments, having regard to whether, inter alia, they are cleared and settled through recognised clearing houses or are subject to regular margin calls
- 8. Derivative instruments for the transfer of credit risk
- 9. Financial contracts for differences
- 10. Options, futures, swaps, forward rate agreements and any other derivative contracts relating to climatic variables, freight rates, emission allowances or inflation rates or other official economic statistics that must be settled in cash or may be settled in cash at the option of one of the parties (otherwise than by reason of a default or other termination event), as well as any other derivative contract relating to assets, rights, obligations, indices and measures not otherwise mentioned in this Part, which have the characteristics of other derivative financial instruments, having regard to whether, inter alia, they are traded on a regulated market or an MTF, are cleared and settled through recognised clearing houses or are subject to regular margin calls.

# 1.2. Classification and prudential requirements

The Investment Firms Directive (EU) 2019/2034 ("IFD") and the Investment Firm Regulation, Regulation (EU) 2019/2033 ("IFR") entered into force on 26 July 2021, introducing a new classification system for investment firms, based on their activities, systemic importance, size and interconnectedness. All investment firms are classified as Class 1, 2 or 3 Investment Firms.

Class 1 Investment Firms are the largest and most interconnected investment firms, with risk profiles similar to those of significant credit institutions, have equal treatment with credit institutions in the sense of a level playing field accordingly, and they fall entirely under the Regulation EU) No 575/2013 ("CRR").

Investment Firms categorized as Class 2 and Class 3 have had the most impact following the introduction of the new prudential framework as their capital requirements, reporting requirements and internal governance policies are subject to the provisions of IFR/IFD.

Cyprus Investment Firms ("CIFs") that meet all of the below criteria are categorised as Class 3 Investment Firms while when they exceed any of the following specific size thresholds, they are categorised as Class 2 Investment Firms.



Table 2: Threshold Criteria

No.	Metric	Thresholds
1.	Assets Under Management	<€1.2 billion
2.	Client orders handled – cash trades	<€100 million per day
3.	Client orders handled – derivative trades	<€1 billion per day
4.	Assets safeguarded and administered	zero
5.	Client money held	zero
6.	On- and off-balance sheet total	<€100 million
7.	Total annual gross revenue from investment services and activities	<€30 million

Further to the above, the Company is categorized as a **Class 2 Investment Firm** since it does not meet all of the above criteria and as such it should maintain own funds of at least the **higher** between:

# A. Permanent minimum capital requirement

The permanent minimum capital requirement of the Company is  $\[ \in \]$ 150k since it is licensed to offer the investment service of reception and transmission of orders in relation to financial instruments. However, the Company has opted to use the five-year transitional period requirement, reducing the minimum initial capital requirement for 2021 (Year 1) to  $\[ \in \]$ 125k. The requirement will increase by an additional 5k each year for five years until it reaches the IFR requirement.

### B. Fixed overhead requirements

The Fixed Overheads Requirement is calculated as one quarter (1/4) of the previous year fixed expenses (based on audited figures).

# C. K-Factors requirement

The K-Factors are quantitative indicators that reflect the risk that the IFR/IFD prudential regime intends to address. Specifically, capital requirements from applying the K-factors formula (pursuant to Article 15 of the IFR) is the sum of the Risk to Client ('RtC'), Risk to Market ('RtM') and Risk to Firm ('RtF') proxies.

### 1.3. Scope of application

The Disclosures and Market Discipline Report (the 'Report') is prepared on an individual (solo) basis in accordance with the disclosure requirements as laid out in Part Six of the IFR. Investment firms are required to disclose their capital resources, capital requirements, remuneration policies, practices and governance standards.

The Report has as a starting point the financial information used in the Company's Financial Statements which are prepared in accordance with the International Financial Reporting Standards ("IFRS"). As the two documents serve different purposes, the reported figures illustrate differences, which lie on the differences of the fundamental concepts between the IFR and the IFRS.



### 1.4. Regulatory framework

The Report has been prepared in accordance with the new regulatory regime for investment firms the European Parliament has adopted, the IFR and the IFR as well as the relevant provisions of the Law 165(I)/2021 "The Prudential Supervisions for Investment Firms Law of 2021" (the "Law") and the Law 164(I)/2021, amending Law 97(I)/2021, "The Capital Adequacy Investment Firms Law of 2021".

The IFR establishes the prudential requirements in terms of own funds, level of minimum capital, concentration risk, liquidity requirements and level of activity with respect to small and non-interconnected investment firms. Furthermore, IFR introduced significant changes in the prudential regulatory regime applicable to Investment Firms including a new classification system, an amended minimum initial capital and minimum capital ratios, changes to the calculation of the capital requirements, the reporting requirements and the internal governance policies and the introduction of the K-Factors methodology and new measures relating to liquidity requirements, large exposures and consolidation requirements.

The Regulatory framework consists of:

- Basic Prudential Requirement Covers minimum capital and liquidity requirements.
- Internal Capital and Liquidity Adequacy Assessment Regulates the investment firm's accountability to the regulator for capital and liquidity adequacy. If the regulator deems the capital to be insufficient, a corrective requirement can be imposed on the company in the form of what is known as a 'SREP'.
- **Disclosures Requirement** require the disclosure of information regarding the prudential requirements, risk management and principles of the remuneration policy.

The Company has a formal policy, approved by the Board of Directors ('Board' or 'BoD'), which details its approach in complying fully with the market disclosure requirements as laid out in Part Six of the IFR.

The provisions on disclosure requirements are described in Articles 46 to 53 of the IFR. In addition, these disclosures must be verified by the external auditors of the CIF. The CIF will be responsible to submit its external auditors' verification report to CySEC. The Company has included its risk management disclosures on its website.

Materiality is based on the criterion that the omission or misstatement of information would be likely to change or influence the decision of a reader relying on that information for the purpose of making economic decisions. Where the Company has considered a disclosure to be immaterial, this was not included in the document.

### Frequency

The Company's policy is to publish the disclosures required on an annual basis. The frequency of disclosure will be reviewed should there be a material change in approach used for the calculation of capital, business structure or regulatory requirements.



### **Location of publication**

The Company's market disclosures are published on the Company's websites:

- http://highcapital.trade/
- <u>http://traderslive.eu</u>.

#### Verification

The Company's market disclosures are subject to internal review and validation prior to being submitted to the Board for approval. The Company's market disclosures have been reviewed and approved by the Board. In addition, the Remuneration disclosures have been reviewed by the Risk Manager.

# 1.5.Risk management objectives and policies

To ensure effective risk management, the Company has adopted the Three Lines of Defence model, with clearly defined roles and responsibilities.

<u>First Line of Defence</u>: Managers are responsible for establishing an effective control framework within their area of operation and identifying and controlling all risks so that they are operating within the organisational risk appetite and are fully compliant with the Company's policies and where appropriate defined thresholds. First Line of Defence acts as an early warning mechanism for identifying (or remedying) risks or failures.

Second Line of Defence – The Risk Management Function is responsible for proposing to the Board appropriate objectives and measures to define the Company's risk appetite and for devising the suite of policies necessary to control the business including the overarching framework and for independently monitoring the risk profile, providing additional assurance where required. The Risk Management Function will leverage their expertise by providing frameworks, tools and techniques to assist management in meeting their responsibilities, as well as acting as a central coordinator to identify enterprise-wide risks and make recommendations to address them. Integral to the mission of Second Line of Defence is identifying risk areas, detecting situations/activities in need of monitoring and developing policies to formalise risk assessment, mitigation and monitoring.

<u>Third Line of Defence</u> - Comprised by the Internal Audit Function which is responsible for providing assurance to the Board on the adequacy of design and operational effectiveness of the systems of internal controls. Internal Audit undertakes on-site inspections/visits to ensure that the responsibilities of each Function are discharged properly (i.e. soundly, honestly and professionally) as well as reviewing the Company's relevant policies and procedures. Internal Audit works closely with both the First and Second Lines of Defence to ensure that its findings and recommendations are taken into consideration and followed, as applicable.





### 1.5.1. Risk Management Framework

Managing risk effectively in a Company operating in a continuously changing risk environment requires a strong risk management culture. As a result, the Company has established an effective risk oversight structure and the necessary internal organisational controls to ensure that the Company undertakes the following:

- The adequate risk identification and management
- The establishment of the necessary policies and procedures
- The setting and monitoring of the relevant limits and
- Compliance with the applicable legislation

The Board meets on a regular basis and receives updates on risk and regulatory capital matters from management. The Board reviews regularly (at least annually) written reports concerning compliance, risk management and internal audit policies, procedures and work as well as the Company's risk management policies and procedures as implemented by Management.

As part of its business activities, the Company faces a variety of risks, the most significant of which are described further below. The Company holds regulatory capital against three all-encompassing main types of risk: credit risk, market risk and operational risk.

#### 1.5.2. Risk Statement

The Company's activities expose it to a variety of risks, and in particular to credit risk, market risk, operational risk, compliance risk, regulatory risk, reputational risk, group risk, strategic risk, liquidity risk, conduct risk etc. The Company, through its operations, has significant exposure to the economies and financial markets.

As regards the management of the risks arising from the current macroeconomic and political uncertainty (heightened inflation, Ukrainian crisis, climate crisis etc.), the Company is following



the local government guidelines, enhancing its onboarding procedures and closely monitoring its capital and liquidity positions.

# **Risk Strategy**

The risk strategy of the Company is the responsibility of the Board, which formulates it and is responsible for monitoring its implementation. This is achieved through the development of risk management processes and procedures as well as through an assessment of the risks undertaken and the effectiveness of the risk management framework, given the Company's business model. One important characteristic of the Company's risk strategy is the alignment with the strategic and operational targets that are set by the Board.

The risks that arise from the implementation of the Company's strategic and business plans are regularly analyzed in order to ensure the adequacy of the relevant policies, procedures and systems.

The risk strategy of the Company aims to provide to both Senior Management and employees a general risk framework for the management of the different types of risk in line with the overall risk management and risk bearing capacity of the Company. The Company recognizes the importance of risk management to its business' success and therefore the overall objective is to establish effective risk management policies that are able to mitigate the Company's exposure to the various risks.

# **Risk Appetite**

Risk appetite is the level and type of risk a firm is able and willing to assume in its exposures and business activities, given its business objectives and obligations to stakeholders. Risk appetite is generally expressed through both quantitative and qualitative means and should consider extreme conditions, events and outcomes. In addition, risk appetite should reflect potential impact on earnings, capital and funding/liquidity.

The Company has a low-risk appetite with respect to investing and managing business and operational activities.

According to the Financial Stability Board (FSB), an appropriate risk appetite framework (RAF) should enable risk target, risk appetite, risk limits and risk profile to be considered for business lines and legal entities as relevant, and within the group context.

The Risk appetite framework is defined as the overall approach, including policies, processes, controls, and systems through which risk appetite is established, communicated, and monitored.

Moreover, it includes a risk appetite statement, risk limits, and an outline of the roles and responsibilities of those overseeing the implementation and monitoring the RAF.

The RAF should consider material risks to the financial institution, as well as to the institution's reputation vis-à-vis policyholders, depositors, investors and customers. The RAF aligns with the institution's strategy.

The Company is assessing its risk appetite in respect to investing and to managing business and operational activities while the Company's Risk Appetite Statement is prepared by the Risk Manager and approved by the Board of Directors.



Table 3: Risk Appetite areas

Indicator	Normal <sup>1</sup>	Warning <sup>2</sup>	Limit <sup>3</sup>
Minimum Own Funds Requirement	≥€150k	<€150k	€130k
Common Equity Tier 1 Ratio <sup>4</sup>	>100%	<75%	56%
Tier 1 Capital Ratio <sup>4</sup>	>125%	<100%	75%
Total Capital Ratio <sup>4</sup>	>150%	<125%	100%
Liquid Assets	>€25k	<€25k	€17k
Return on Assets	≥5.00%	<5.00%	0.00%
Retained Earnings / Total Equity	≥10.00%	<10.00%	5.00%

#### Notes

- 1. The level of the indicator is within the acceptable limits as per the Company's risk appetite.
- 2. The Company should take proactive actions in order to ensure that the level of the indicator will remain above the acceptable limits.
- 3. The level of the indicator falls below the acceptable limits and as such the Company should proceed with the required actions in order to restore the level of the said indicator to the normal predefined levels.
- 4. Additional own funds requirement and additional 18.75% total capital ratio requirement as per the paragraph 18 of the Law 20(I)/2016 have been taken into consideration for Normal and Warning thresholds.

The Risk Appetite framework has been designed to create links to the strategic long-term plan, capital planning and the Company's risk management framework. The Board approves the Company's corporate strategy, business plans, budget, long term plan and ICARA. The Company employs mitigation techniques defined within the Company's policies, to ensure risks are managed within it's Risk Appetite.

#### 1.5.3. Risk Culture

Risk culture is a critical element in the Company's risk management framework and procedures. Management considers risk awareness and risk culture within the Company as an important part of the effective risk management process. Ethical behaviour is a key component of the strong risk culture and its importance is also continuously emphasised by the management. The Company is committed to embedding a strong risk culture throughout the business where everyone understands the risks they personally manage and are empowered and qualified to take accountability for them. The Company embraces a culture where each of the business areas are encouraged to take risk—based decisions, while knowing when to escalate or seek advice.

#### 1.6. Declaration of the Management Body

The Board is required to proceed with an annual declaration on the adequacy of the Company's risk management framework and ensure that the risk management arrangements and systems of financial and internal control in place are in line with the Company's risk profile. The Company's risk management framework is designed to identify, assess, mitigate and monitor all sources of risk that could have a material impact on the Company's operations. The Board considers that the Company has in place adequate systems and controls with regards to its size, risk profile and strategy and an appropriate array of assurance mechanisms, properly resourced and skilled, to avoid or minimise loss. Key ratios and figures representing interaction of the risk profile and the stated risk tolerances are deemed to be proprietary information.



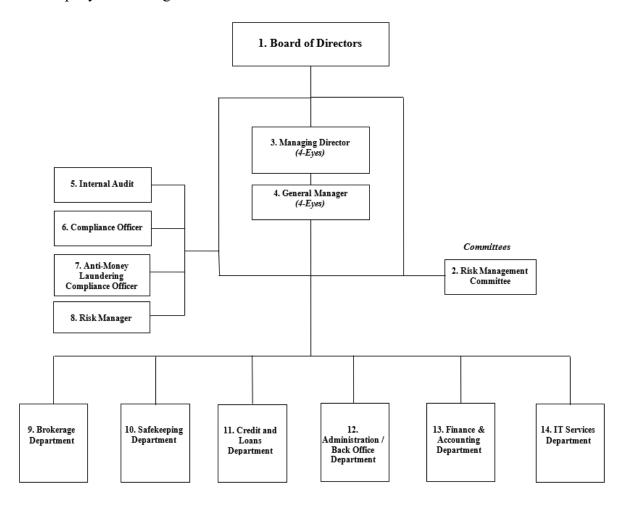
#### 2. CORPORATE GOVERNANCE

The Company's systems of risk management and internal control include risk assessment, management or mitigation of risks, including the use of control processes, information and communication systems and processes for monitoring and reviewing their continuing effectiveness.

The risk management and internal control systems are embedded in the operations of the Company and are capable of responding quickly to evolving business risks, whether they arise from factors within the Company or from changes in the business environment.

# 2.1. Organisational Structure

The Company's latest organizational structure is as follows:



Through the said structure, the Company incorporates a strict Internal Governance framework. Furthermore, the Organisational Structure incorporates the various organisational and functional reporting lines, as well as the different roles and responsibilities therein, while it also facilitates the compliance of the Company with the principle of segregation of duties and helps in the avoidance and control of possible conflicts of interest situations within the Company.

The Company has in place the Internal Operations Manual which lays down the activities, processes, duties and responsibilities of the Board, Committees, Senior Management and staff constituting the Company.



Moreover, the Company implements and maintains adequate risk management policies and procedures which identify the risks relating to the Company's activities, processes and systems, and where appropriate, sets the level of risk tolerated by the Company. The Company adopts effective arrangements, processes and systems, in light of that level of risk tolerance, where applicable.

#### 2.1.1. Board of Directors

As at 31 December 2022, the Board comprises of two executive directors and two non-executive directors.

The Board has the ultimate and overall responsibility for the investment firm and defines, oversees and is accountable for the implementation of the governance arrangements. The Board is responsible for ensuring that the Company complies at all times with its obligations under the Law. In doing so, the Board approves and periodically reviews the effectiveness of the policies, arrangements and procedures put in place, whilst if needed, takes appropriate measures to address any deficiencies.

The main responsibilities of the Board of Directors are:

- 1. To establish, implement and maintain decision-making procedures and an organizational structure which clearly and in documented manner specifies reporting lines and allocates functions and responsibilities;
- 2. To ensure that its relevant persons are aware of the procedures that must be followed for the proper discharge of their responsibilities;
- 3. To establish, implement and maintain adequate internal control mechanisms designed to secure compliance with decisions and procedures at all levels of the CIF;
- 4. To employ personnel with the skills, knowledge and expertise necessary for the discharge of the responsibilities allocated to them;
- 5. To establish, implement and maintain effective internal reporting and communication information at all relevant levels of the CIF;
- 6. To maintain adequate and orderly records of its business and internal organization; and
- 7. To ensure that the performance of multiple functions by its relevant persons does not and is no likely to prevent those persons from discharging any particular function soundly, honestly, and professionally.

The Board has the overall responsibility for the establishment and oversight of the Company's Risk Management Framework. The Board satisfies itself that financial controls and systems of risk management are robust.

#### 2.1.2. Risk Manager

Further to the formation of the overall Internal Governance Framework, it should be noted that the Board has appointed a Risk Manager to ensure that all the different types of risks taken by the Company are in compliance with the Law and the obligations of the Company under the Law, and that all necessary procedures, relating to risk management are in place and are functional on an operational level from a day-to-day basis. The Risk Manager reports directly to the Senior Management of the Company while as previously discussed, the Risk Management Committee is responsible to control and overview the Risk Manager's actions/ performance at work.



#### 2.1.3. Committees

Establishing committees helps management bodies in their supervisory function. Committees draw on the specific knowledge and areas of expertise of individual management body members. While committees should prepare decisions and make recommendations to the management body in its supervisory function, the management body has overall responsibility.

According to Circular C487, if the Company meets the definition of 'significant CIF' as set out in Section 26(8)(a) of the Law, it is obligated to establish a Risk, Remuneration and Nomination Committee. The Company does not fall under the definition of 'significant CIF' since its average on and off-balance sheet items during the four preceding years were less than €100m. Therefore, it is not required to comply with the additional regulatory requirements indicated above.

However, the Company has established a *Risk Management Committee* in order to ensure the effectiveness of the risk management policies and procedures.

# **Risk Management Committee**

The Risk Management Committee of the Company is formed with the view to ensure the efficient monitoring of the risks inherent in the provision of the investment and ancillary services to Clients, as well as the overall risks underlying the operations of the Company. To this effect, the Company has adopted and maintains an applied risk management framework/policy, which identifies the risks relating to the Company's activities, processes and systems and sets the risk tolerance levels of the Company.

The Risk Management Committee bears the responsibility to monitor the adequacy and effectiveness of the said risk management framework/policy and procedures that are in place, the level of compliance by the Company and its relevant persons with the policies and procedures adopted, as well as the adequacy and effectiveness of measures taken to address any deficiencies with respect to those policies and procedures that are in place, including failures by the Company's relevant persons to comply with those policies and procedures.

Furthermore, the risk committee advises the management body on the investment firm's overall current and future risk appetite and strategy and assists the management body in overseeing the implementation of that strategy by senior management.

However, the Company's Risk Management Committee remain inactive during the year 2022.

### 2.1.4. Other Governance Functions

#### **Internal Audit Function**

The Internal Auditor reports to the Senior Management and the Board of the Company and is separated and independent from the other functions and activities of the Company. The Internal Auditor has access to the Company's premises, systems, information, personnel and financials. The Board ensures that internal audit issues are considered when presented to it by the Internal Auditor and appropriate actions are taken according to the Board's assessment and prioritization. Moreover, the qualifications of the committee members should entail sufficient academic background, extensive knowledge of and exposure to the capital markets and financial services industry, and high level of knowledge and understanding of the legal framework under which the Company is regulated.



#### **Compliance Function**

Pursuant to the regulatory obligations of the Company and with the view to complement the Internal Governance framework of the Company, the Board has established a compliance function to manage compliance risk. Furthermore, the Board has appointed the Compliance Officer (the "CO") who is to be responsible for this function across the entire investment firm. More specifically, the CO is responsible to establish, implement and maintain adequate policies and procedures designed to detect any risk of failure by the Company to comply with its obligations, to put in place adequate measures and procedures designed to minimize such risks and to enable the competent authorities to exercise their powers effectively. The compliance function, policies and procedures should also be compliant with Article 22 of Commission Delegated Regulation (EU) 2017/565 and ESMA guidelines on the compliance function.

The Compliance Officer is independent and reports directly to the Senior Management of the Company, having at the same time the necessary authority, resources, expertise and access to all relevant information. The staff within the compliance function possesses sufficient knowledge, skills and experience in relation to compliance and relevant procedures and has access to regular training.

# **Anti-Money Laundering Compliance Officer**

The Board retains a person to the position of the Company's Anti-Money Laundering Compliance Officer (hereinafter the "AMLCO") to whom the Company's employees report their knowledge or suspicion of transactions involving money laundering and terrorist financing. The AMLCO belongs to the higher hierarchical levels/layers of the Company so as to command the necessary authority. The AMLCO leads the Company's Anti-Money Laundering Compliance procedures and processes and reports to the Senior Management and the Board of the Company.

#### 2.1.5. Responsibilities

**Table 4: Roles and Responsibilities** 

table 4: Roles and Responsibilities							
Role	Responsibilities						
Risk Manager	<ul> <li>Design the overall risk management system of the Company</li> <li>Comply and implement the relevant provisions of the Law</li> <li>Prepare the Risk Management policies and procedures</li> <li>Provide training to relevant employees and the Senior Management, on risk-related issues</li> <li>Analyze the market and its trends</li> <li>Evaluate the effect of the introduction of any potential new services or activities on the Company's risk management</li> <li>Measures for the monitoring of capital adequacy and large exposures</li> <li>Draft written reports to the Management Body including recommendations.</li> <li>Monitor Client and counterparty limits</li> <li>Identify and manage the overall risks faced by the Company</li> <li>Establish methods for risk monitoring and measurement</li> <li>Prepare and implement the ICARA of the Company</li> <li>Apply stress testing scenarios and undertake analysis of the results,</li> </ul>						



	Review the policy on maximum limits with respect to liquidity risk and market risk
	Identify the instruments that are qualified as liquid assets.
	• Ensure that data for the calculation of the K-Factors requirement are
	available at all times.
	• Fulfil the disclosure requirements under part six of IFR based on the
	categorization of the Company.
	Scrutinize and decide on various risks associated with the operation of the
	Company with the view to increase the awareness of, formulate internal
	policies and measure the performance of the said policies
	Review the risk management procedures in place
	Review the ICARA on a yearly basis
	Monitor and control the Risk Manager's and Risk Management
	Department's performance and effectiveness
	• Ensure that the Company has a clear policy in respect of the assumption,
	follow up and management of risks duly notified to all interested parties
	or organizational units of the Company.
	Break down of such risk limits further where necessary, for example, per
Risk	class of investment service or Financial Instrument, or Client or market
Management	Implement stop loss-control limits
Committee	Follow up open positions within the approved limits
	• Ensure the immediate tracking down and scrutiny of important abrupt
	changes in the Company's financial figures, procedures or personnel, as
	well as the regular control of the volume and causes underlying deviations
	between projections and corporate end results, as submitted to the Board
	Approve Client and counterparty limits
	Approve policy description concerning information systems and monitor
	the information systems in place
	Establish a policy regarding the amount of information provided to Clients
	about the nature and risks of Financial Instruments according to the Client
	classification
	Supervise the Disaster Recovery Plan
	Liaise with all relevant business and support areas within the Company
	• Monitor and assess the adequacy and effectiveness of the measures,
	policies and procedures put in place
	• Monitor and assess the level of Legal & Compliance Risk that the
	Company faces
	• Provide training to the staff of the Company in respect with the
Committee	compliance function according to the Law
Compliance	• Communicate the relevant statutes of the IOM to each employee and
Function	notify them of any relevant changes therein
	Develop and design the appropriate procedures of the Company, so as to  prevent and resolve potential conflicts of interest.
	<ul> <li>prevent and resolve potential conflicts of interest</li> <li>Ensure that all employees have the ability to identify cases of potential</li> </ul>
	• Ensure that all employees have the ability to identify cases of potential conflicts of interest.
	<ul> <li>Disclose to Clients the general nature and any potentially present conflicts</li> </ul>
	of interest
	<ul> <li>Keep records regarding conflict of interest situations</li> </ul>
	- Acep records regarding commet of interest situations



	<ul> <li>Consent and approve the Company's Replacement Policy</li> <li>Establish and implement the measures as regards personal transactions and notify each relevant person of the restrictions on personal transactions</li> <li>Review the Company's website, on at least annual basis</li> <li>Ensure that the termination process of Clients account is followed</li> <li>Ensure that all relevant information is included in the Company's outsourcing agreements</li> <li>Ensure that the performance of multiple functions by the Company's relevant persons does not and is not likely to prevent those persons from discharging any particular function soundly, honestly, and professionally</li> <li>Follow up Client complaints or grievances in relation to the Administration/Back Office Department and filing these complaints.</li> <li>Approve the information script and/or standard FAQ which shall state the information that can be shared with Clients</li> </ul>
Internal Audit	<ul> <li>Establish, implement and maintain an audit plan to examine and evaluate the adequacy and effectiveness of the Company's systems, internal control mechanisms and arrangements</li> <li>Provide timely, accurate and relevant reporting in relation to internal audit matters to the Board of Directors and the Senior Management of the Company, at least annually.</li> <li>Provide the Company with an Independent confirmation that the process followed by the Company is according to the Board's requirements,</li> <li>Provide the Company with an Independent review of the risk assessment, stress testing and capital allocation exercises performed, and shall confirm their compliance with the policies and procedures approved by the Board of the Company</li> <li>Perform an Independent validation of all numbers included in the ICARA Report and shall confirm their agreement with the financial records</li> </ul>
AMLCO	<ul> <li>The improvement of mechanisms used by the Company for counteraction of legalization (laundering) of criminally earned income</li> <li>To decrease the probability of appearance among the Customers of the Company of any persons/organizations engaged in illegal activity and/or related with such persons/organizations</li> <li>To minimize the risk of involvement of the Company in any unintended holding and realization of operations with any funds received from any illegal activity or used for its financing</li> <li>To ensure compliance with anti-money laundering laws and directives issued by CySEC as well as the identification and proper reporting of any money laundering activity to the relevant authorities</li> </ul>

# 2.2. Policy on Recruitment

Recruitment into the Board combines an assessment of both technical capability and competency skills referenced against the Company's leadership framework. Members of the Board possess sufficient knowledge, skills and experience to perform their duties. The overall composition of the Board reflects an adequately broad range of experiences to be able to understand the CIF's activities, including the main risks to ensure the sound and prudent management of the Company as well as sufficient knowledge, of the legal framework governing the operations of a CIF.



#### **Board of Directors Recruitment**

The management of a CIF must be undertaken by at least two persons meeting the requirements below:

- a) Members of the Board shall at all times be of sufficiently good repute and possess sufficient;
  - knowledge, skills and experience to perform their duties. The overall composition of the Board of directors shall reflect and adequately board range of experiences.
- b) All Board members shall commit sufficient time to perform their functions in the Company;
- c) The number of directorships which may be held by a member of the Board at the same time shall take into account individual circumstances and the nature, scale and complexity of the Company's activities. Unless representing the Republic, members of the Board of a CIF that is significant in terms of its size, internal organisation and the nature, the scope and the complexity of its activities shall not hold more than one of the following combinations of directorships at the same time:
  - o one executive directorship with two non-executive directorships;
  - o four non-executive directorships.
- d) For the purposes of subsection above, the following shall count as a single directorship:
  - a) Executive or non-executive directorships held within the same group;
  - b) Executive or non-executive directorships held within:
    - i. institutions which are members of the same institutional protection scheme provided that the conditions set out in Article 113, paragraph (7) of CRR are fulfilled; or
    - ii. undertakings (including non-financial entities) in which the CIF holds a qualifying holding.
- e) Directorships in organisations which do not pursue predominantly commercial objectives shall not count for the purposes of the previous subsection;
- f) The Commission may allow members of the Board of Directors to hold additional non-executive directorships;
- g) The Board of Directors shall collectively possess adequate knowledge, skills experience to be able to understand the Company's activities, including the principal risks; and
- h) Each member of the Board of Directors shall act with honesty, integrity and independence of mind to effectively assess and challenge the decisions of the senior management where necessary and to effectively oversee and monitor the decision-making of the management.

Chairman of the BoD shall not exercise simultaneously the functions of a Chief Executive Officer within the Company, unless justified by the Company and approved by CySEC.

### 2.3. Number of Directorships held by members of the Board

The table below discloses the number of directorships held by members of the management body of the Company, including *H.C.F.S. High Capital Financial Services Ltd* and any other companies belonging to the same group, as at 31 December 2022. Directorships in organisations which do not pursue predominantly commercial objectives such as non-profit or charitable organisations, are not taken into account for the purposes of the below.



Table 5: Number of Directorships of the members of the Board of Directors\*

Director	Function	Number of Executive Directorships	Number of Non-Executive Directorships
Mr. Eran Shif	Executive Director	1	-
Mr. Amit Aburman	Executive Director	1	-
Mr. Ilikos Michaelides	Independent, Non- Executive Director	-	3
Mr. Andreas Psindros	Independent, Non- Executive Director	-	2

<sup>\*</sup> The information in this table is based only on representations made by the directors of the Company.

For the purpose of the above, Executive or Non-Executive directorships held within the same group shall count as a single directorship.

# 2.4. Policy on Diversity

The Company is committed to promote a diverse and inclusive workplace at all levels, reflective of the communities in which it does business.

In light of the foregoing, the Company has established a Diversity, Inclusion and Equality Policy in order to support and promote a culture that embraces and fosters diversity, inclusion and equality to all in employment, irrespective of gender, race, ethnic origin, disability, age, nationality, national origin, sexuality, religion or belief, marital status and/or social class. The purpose of this policy is to provide diversity and equality to all in employment, irrespective of their gender, race, ethnic origin, disability, age, nationality, national origin, sexuality, religion or belief, marital status and social class.

Diversity encompasses differences in gender, race, ethnic origin, disability, age, nationality, national origin, sexuality, religion or belief, marital status and social class, as well differences in backgrounds, qualifications and experiences and also differences in approach and viewpoints.

Diversity in the Company can assist the Company:

- a) attract, retain and motivate employees from the widest possible pool of talent;
- b) improve innovation, creativity and inspire critical thinking;
- c) create a dynamic environment that leads to higher performance and well-being and greater employee engagement and satisfaction;

The diversity policy applies to the Board, Committees, all employees and contractors of the Company and persons seeking employment with the Company.

The Company values the diversity of its employees, customers and other stakeholders and recognizes that diversity is supported and enhanced by an inclusive workplace culture.

The Company recognizes that all people working in, or visiting the Company's workplaces have the right to be treated with respect and fairness and enjoy an environment free of discrimination, harassment, bullying and other unlawful behavior. This is a key feature of an inclusive workplace.



The Company is committed to finding ways to actively support and encourage a diverse workforce and inclusive workplace now and in the future and this commitment is considered and reflected in strategic and operational plans; policies, procedures and new initiatives.

To achieve a diverse, inclusive and equal workforce, the Company supports the following practices:

- a) To create an environment in which individual differences and the contributions of all staff members are recognized and valued.
- b) To create a working environment that promotes dignity and respect for every member of staff.
- c) Not to tolerate any form of intimidation, bullying, or harassment, and to discipline those that breach this policy.
- d) To make training, development, and progression opportunities available to all staff.
- e) To promote diversity, inclusion and equality in the workplace, which the Company believes is good management practice and makes sound business sense.
- f) To encourage anyone who feels they have been subject to discrimination to raise their concerns so that the Company can apply corrective measures.
- g) To encourage all members of staff to treat everyone with dignity and respect.
- h) To review all employment practices and procedures in a regular basis, so that fairness is maintained at all times.

The Company recognizes that certain groups face discrimination on the grounds of race, sex, gender identity, age, disability, sexuality, religious beliefs and other unjustified reasons. This discrimination can arise from the practices of organizations and social institutions or the prejudices and negative attitudes of individuals. Discrimination leads to social exclusion of some people in these groups. To address these issues, the Company sees it as its duty to ensure that it acts to remove discrimination from its policies, structures and practices and to promote equality in all areas of its work and influence.

The Company is committed to a fair deal for disabled people, members of ethnic minority communities, elderly people, young people, women, lesbians, persons of different sexual orientations, asylum seekers and refugees, and other potentially disadvantaged groups by ensuring that its structures, policies, procedures and the behavior of its staff members are appropriate to the needs of all sections of the community and will actively work to tackle discrimination in all its forms by promoting diversity, inclusion and equality.

At a time of dramatic change and increasing pressure on scarce resources, seeking and achieving equality of opportunity is of fundamental importance. Through its service users, staff, management and directors, the Company will try to meet the challenges in the workplace, in service delivery and all other areas it can influence.

The Company sets clear expectations for directors, managers and employees regarding the actions, conduct and behavior that support a diverse workforce and inclusive workplace. These expectations are described in this policy, the Company's Code of Conduct and other related documents and are explained and reinforced through general communication and targeted education and training programs. Key concepts and obligations are communicated through compulsory training.

The Company's diversity and inclusion strategy is broad, and currently has specific streams of work relating to building an inclusive workplace culture that fosters diversity, inclusion and



equality to all in employment, irrespective of gender, race, ethnic origin, disability, age, nationality, national origin, sexuality, religion or belief, marital status and/or social class.

Directors, managers and employees are encouraged to speak up if they see conduct or behavior that is not consistent with this Policy or other related documents and the Company address breaches of this policy appropriately. Workplace issues resolution processes and disciplinary processes are described in related documents.

It approaches diversity in the broadest sense, recognizing that successful businesses flourish through embracing diversity into their business strategy, and developing talent at every level in the organisation.

For this purpose, the Company takes into consideration various aspects such as broad industry experience, knowledge, independence, gender, age and cultural and educational background for the Board appointments.

# 2.5. Information flow on risk to the management body

Risk information flows up to the Board directly from the business departments and control functions.

The Board ensures that it receives on a frequent basis, at least annually written reports regarding Internal Audit, Compliance, Money Laundering and Terrorist Financing and Risk Management issues and approves the Company's ICARA report as shown in the table below:

Table 6: Information flow on risk to management body

No.	Report Name	Owner of Report	Recipient	Frequency
1	Risk Manager's Report	Risk Manager	Senior Management, Board, CySEC	Annually
2	Form 165-01	Risk Manager	Senior Management, Board, CySEC	Quarterly
3	ICARA Report	Risk Manager	Senior Management, Board	Annually
4	Disclosures and Market Discipline	Risk Manager	Senior Management, Board	Annually
5	Risk Register	Risk Manager	Senior Management, Board	Annually
6	Compliance Report	Compliance Officer	Senior Management, Board, CySEC	Annually
7	Internal Audit Report	Internal Auditor	Senior Management, Board, CySEC	Annually





	Anti-money	Anti-money	Senior	
8	laundering	laundering	Management,	Annually
	(AMLCO) Report	Compliance Officer	Board, CySEC	
	Audited Financial	T 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Senior	. 11
9	Statements	External Auditor	Management,	Annually
			Board, CySEC	
	Form 165-03		Senior	
10	'Prudential	Risk Manager	Management,	Annually
	Supervision	Kisk Manager	,	Ailliually
	Information'		Board, CySEC	

Furthermore, the Company believes that the risk governance processes and policies are of at most importance for its effective and efficient operation. The processes are reviewed and updated on an annual basis or when deemed necessary.



#### 3. OWN FUNDS

Own Funds (also referred to as capital resources) is the type and level of regulatory capital that must be held to enable the Company to absorb losses. During the year under review, the primary objective of the Company with respect to capital management was to ensure that it complied with the imposed capital requirements with respect to its own funds and that the Company maintained healthy capital ratios in order to support its business. In addition, the Company as a **Class 2** investment firm shall at all times have own funds at least the highest of the following:

- Initial Capital Requirement,
- Fixed Overheads Requirements and
- K-Factors Requirement.

The Company throughout the year under review managed its capital structure and made adjustments to it in light of the changes in the economic and business conditions and the risk characteristics of its activities.

# 3.1. Composition of regulatory own funds

The Company shall disclose information relating to their own funds according to Article 49(a) and (c) of IFR.

The following information provides a full reconciliation of the Common Equity Tier 1 (CET1) and Additional Tier 1 (AT1) instruments and Tier 2 (T2) instruments issued by the Company. The Company's regulatory capital comprises of CET1 capital and T2 capital.

The composition of the Company's Own Funds which is cross-referenced to the corresponding rows in table EU IF CC2 is shown below:

Table 7: IF CC1.01 - Composition of regulatory own funds as at 31 December 2022

Co	mmon Equity Tier 1 (CET1) capital: instruments and reserves	Amounts €'000	Source based on reference numbers/letters of the balance sheet in the audited financial statements (EU IF CC2)
1	OWN FUNDS	177	N/A
2	TIER 1 CAPITAL	137	N/A
3	COMMON EQUITY TIER 1 CAPITAL	137	N/A
4	Fully paid up capital instruments	2	Ref 1 (Shareholders' Equity)
5	Share premium	261	Ref 2 (Shareholders' Equity)
6	Retained earnings	(1,449)	Ref 3 (Shareholders' Equity)
7	Accumulated other comprehensive income	-	
8	Other reserves	(1,351)	Ref 4 (Shareholders' Equity)
9	Minority interest given recognition in CET1 capital	-	N/A



10	Adjustments to CET1 due to prudential filters	-	N/A
11	Other funds	-	N/A
12	(-)TOTAL DEDUCTIONS FROM COMMON EQUITY TIER 1	-	N/A
13	(-) Own CET1 instruments	-	N/A
14	(-) Direct holdings of CET1 instruments	-	N/A
15	(-) Indirect holdings of CET1 instruments	-	N/A
16	(-) Synthetic holdings of CET1 instruments	-	N/A
17	(-) Losses for the current financial year	_	N/A
18	(-) Goodwill	_	N/A
19	(-) Other intangible assets	_	N/A
	(-) Deferred tax assets that rely on future	_	N/A
20	profitability and do not arise from temporary		1 1/1 1
	differences net of associated tax liabilities		
21	(-) Qualifying holding outside the financial	-	N/A
21	sector which exceeds 15% of own funds		
	(-) Total qualifying holdings in undertaking other	-	N/A
22	than financial sector entities which exceeds 60% of		
	its own funds		
	(-) CET1 instruments of financial sector entites	-	N/A
23	where the institution does not have a significant		
	investment		
24	(-) CET1 instruments of financial sector entities	-	N/A
	where the institution has a significant investment		
25	(-)Defined benefit pension fund assets	-	N/A
26	(-) Other deductions	-	N/A
27	CET1: Other capital elements, deductions and	(29)	Ref 2 (assets)
	adjustments	(/	<u> </u>
28	ADDITIONAL TIER 1 CAPITAL	-	N/A
29	Fully paid up, directly issued capital instruments	-	N/A
30	Share premium	-	N/A
31	(-) TOTAL DEDUCTIONS FROM ADDITIONAL TIER 1	-	N/A
32	(-) Own AT1 instruments	-	N/A
33	(-) Direct holdings of AT1 instruments	-	N/A
34	(-) Indirect holdings of AT1 instruments	_	N/A
35	(-) Synthetic holdings of AT1 instruments	_	N/A
	(-) AT1 instruments of financial sector entities	_	N/A
36	where the institution does not have a significant		1 1/11
	investment		
	(-) AT1 instruments of financial sector entities	-	N/A
37	where the institution has a significant investment		
38	(-) Other deductions	-	N/A
20	Additional Tier 1: Other capital elements,	-	N/A
39	deductions and adjustments		
40	TIER 2 CAPITAL	40	N/A
41	Fully paid up, directly issued capital instruments	40	Ref 5 (Equity)
42	Share premium	-	N/A



43	(-) TOTAL DEDUCTIONS FROM TIER 2	_	N/A
44	(-) Own T2 instruments	-	N/A
45	(-) Direct holdings of T2 instruments	-	N/A
46	(-) Indirect holdings of T2 instruments	-	N/A
47	(-) Synthetic holdings of T2 instruments	-	N/A
	(-) T2 instruments of financial sector entities	-	N/A
48	where the institution does not have a significant		
	investment		
49	(-) T2 instruments of financial sector entities	-	N/A
47	where the institution has a significant investment		
50	Tier 2: Other capital elements, deductions and	-	N/A
50	adjustments		

<sup>\*</sup>According to the Circular C334, CIFs should deduct the additional Cash Buffer of 3 per thousand of the eligible funds and financial instruments of their clients as at the previous year calculated according to paragraph 11(6) of the Directive DI87-07 (operation of the ICF).

### 3.2. Main features of financial instruments

The Company shall disclose the balance sheet included in their audited financial statements for the year-end disclosures.

As at the 31 December 2022, the reconciliation of Company's assets and liabilities and regulatory Own Funds is shown in the following table:

Table 8: EU IF CCA - Main features of own instruments issued by the firm

No	Item	CET1	Tier 2
1	Issuer	Afterprime Europe Limited ( ex H.C.F.S. High Capital Financial Services Ltd)	Afterprime Europe Limited ( ex H.C.F.S. High Capital Financial Services Ltd)
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	2138003J5Y8VPB7V H350	2138003J5Y8VPB7V H350
3	Public or private placement	Private	Private
4	Governing law(s) of the instrument	Cyprus Companies Law	Cyprus Companies Law
5	Instrument type (types to be specified by each jurisdiction)	Ordinary Shares	Subordinated loan
6	Amount recognised in regulatory capital (Currency in million, as of most recent reporting date)	€0.263	€0.1
7	Nominal amount of instrument	€2k	€100k
8	Issue price	€1	€100k
9	Redemption price	N/A	N/A
10	Accounting classification	Shareholders' Equity	Shareholders' Equity
11	Original date of issuance	02/10/2019	03/01/2020
12	Perpetual or dated	Perpetual	Dated
13	Original maturity date	No maturity	03/01/2025
14	Issuer call subject to prior supervisory approval	N/A	N/A



15	Optional call date, contingent call dates and redemption amount	N/A	N/A
16	Subsequent call dates, if applicable	N/A	N/A
	Coupons / dividends		
17	Fixed or floating dividend/coupon	Floating	Fixed
18	Coupon rate and any related index	N/A	2%
19	Existence of a dividend stopper	No	No
	Fully discretionary, partially		
20	discretionary or mandatory (in terms	N/A	N/A
	of timing)		
	Fully discretionary, partially		
21	discretionary or mandatory (in terms	N/A	N/A
	of amount)		
22	Existence of step up or other	No	No
	incentive to redeem		
23	Noncumulative or cumulative	Non-cumulative	Non-cumulative
24	Convertible or non-convertible	Non-convertible	Non-convertible
25	If convertible, conversion	N/A	N/A
	trigger(s)		
26	If convertible, fully or partially	N/A	N/A
27	If convertible, conversion rate	N/A	N/A
28	If convertible, mandatory or	N/A	N/A
	optional conversion		
29	If convertible, specify instrument	N/A	N/A
	type convertible into		
30	If convertible, specify issuer of instrument it converts into	N/A	N/A
31	Write-down features	N/A	N/A
31	If write-down, write-down	IV/A	IV/A
32	trigger(s)	N/A	N/A
33	If write-down, full or partial	N/A	N/A
	If write-down, permanent or		
34	temporary	N/A	N/A
2.5	If temporary write-down,	27/1	27/1
35	description of write-up mechanism	N/A	N/A
36	Non-compliant transitioned features	N/A	N/A
37	If yes, specify non-compliant features	N/A	N/A
38	Link to the full term and conditions of the instrument (signposting)	N/A	N/A

# 3.3. Balance Sheet Reconciliation

The Company shall disclose the balance sheet included in their audited financial statements for the year-end disclosures.

As at the 31 December 2022, the reconciliation of Company's assets and liabilities and regulatory Own Funds is shown in the following table:



Table 9: EU IFCC2 - Reconciliation of regulatory own funds to balance sheet in the audited financial statements

Item	ed financial statements	Balance sheet as in published/ audited financial statements €'000	Cross reference to EU IF CC1		
	ets - Breakdown by asset classes acco acial statements	ording to the balance sheet in the pu	blished/audited		
1	Property, Plant and Equipment	14	N/A		
2	Investors Compensation Fund	29	27		
3	Trade and Other Receivables	23	N/A		
4	Refundable Taxes	<1	N/A		
5	Cash and Cash Equivalents	224	N/A		
	Total Assets	290			
<b>Liabilities</b> - Breakdown by liability classes according to the balance sheet in the published/audited financial statements					
1	Trade and Other Liabilities	19	N/A		
	<b>Total Liabilities</b>	19			
Shar	Shareholders' Equity				
1	Share Capital	2	4		
2	Share Premium	261	5		
3	Retained earnings	(1,449)	6		
4	Advances from shareholders	1,351	8		
5	Subordinated Debts	106	41		
	Total Shareholders' equity	272			



#### 4. OWN FUNDS REQUIREMENTS

The Company as a **Class 2** investment firm shall at all times have own funds at least the highest of the following:

- Initial Capital Requirement,
- Fixed Overhead Requirements, and
- K-Factors Requirement.

# 4.1. Initial Capital Requirement

As per the Title III of the Law, the initial capital of a CIF which is authorised to provide any of the investment services or perform any of the investment activities listed in points (3) and (6) of Part I of Annex I to the Investment Services and Activities and Regulated Markets Law, shall be  $\[mathebox{\ensuremath{$\epsilon$}}750k$  while for a CIF which is authorised to provide any of the investment activities listed in points (1), (2), (4), (5) and (7) and which is not permitted to hold client money or securities belonging to its clients, the initial capital shall be  $\[mathebox{\ensuremath{$\epsilon$}}75k$ . For all other CIFs, the initial capital shall be  $\[mathebox{\ensuremath{$\epsilon$}}150k$ .

Therefore, since the Company is not authorised to provide the investment service of "*Dealing on Own Account*", but it is permitted to hold clients' money, its initial capital is €150k.

However, given that the Company has opted for the transitional provision with regards to the initial capital requirement, the said requirement is reduced to €125k for the year-ended 2021 and will face an additional increase of €5k for a five-year period.

## 4.2. Fixed Overheads requirement

The fixed overheads requirement (FOR) applies to all CIFs. The FOR is intended to calculate a minimum amount of capital that a CIF would need available to absorb losses if it has cause to wind-down or exit the market.

It is calculated as the one quarter of the fixed overheads of the preceding year (or business plan where the audited financial statements are not available) in accordance with the provision of Article 13 of IFR.

Further to the above, the Company's fixed overheads requirement based on the latest audited financial statements is €51k as per the table below:



**Table 10: Fixed Overheads Requirement** 

Item	€'000
Total expenses of the previous year after distribution of profits	252
Total deductions	(48)
(-)Staff bonuses and other remuneration	-
(-)Employees', directors' and partners' shares in net profits	-
(-)Other discretionary payments of profits and variable remuneration	-
(-)Shared commission and fees payable	(14)
(-)Fees, brokerage and other charges paid to CCPs that are charged to customers	-
(-)Fees to tied agents	-
(-)Interest paid to customers on client money where this is at the firm's discretion	-
(-)Non-recurring expenses from non-ordinary activities	(12)
(-)Expenditures from taxes	(21)
(-)Losses from trading on own account in financial instruments	-
(-)Contract based profit and loss transfer agreements	-
(-)Expenditure on raw materials	-
(-)Payments into a fund for general banking risk	-
(-)Expenses related to items that have already been deducted from own funds	-
Annual Fixed Overheads	205
Fixed Overheads requirement	51

### 4.3. K-Factors Requirement

The K-factor capital requirements are essentially a mixture of activity- and exposure-based requirements. K-factors applies to an individual FCA investment firm will depend on the MiFID investment services and activities it undertakes. Capital requirement from applying K-factors formula is the sum of Risk to Client 'RtC'), Risk to Market ('RtM') and Risk to Firm ('RtF').

Further to the above and since the Company is Class 2 IF which is not authorized to provide the investment service of Dealing on Own Account, the RtF proxy is not applicable for the Company. In this respect, the calculation of the K-Factors requirement will be based only on RtC and RtM factors.

#### 4.3.1. Risk to Client

The risk to Client proxy captures the risk that may be inflicted onto the clients. RtC exists in the activities/services of the firm which are related to the client and are measured as a percentage of Clients Money Held (CMH), Assets Under Management (AUM), Assets Safeguarded & Administered (ASA) and Clients' Orders Handled (COH).



The Company is required to calculate the following K-Factors requirements as part of the RtC:

# K-AUM: Assets Under Management

K-AUM captures the risk of harm to clients from an incorrect discretionary management or poor execution of client portfolios and provides reassurance and client benefits in terms of the continuity of services for ongoing portfolio management and investment advice.

AUM is the value of assets an IF manages for its clients under both discretionary portfolio management and non-discretionary arrangements constituting investment advice of an ongoing nature.

#### Calculation

AUM shall be the rolling average of the value of the total monthly assets under management, measured on the last business day of each of the previous 15 months, excluding the 3 most recent monthly values.

K-AUM shall be the arithmetic mean of the remaining 12 monthly values multiplied by the relevant coefficient of 0.02%.

Since the Company did not provide any portfolio management or investment advice services during the year ending 31 December 2022, the Company was not subject to the risk relating to this K-factor.

# **K-CMH: Clients Money Held**

K-CMH captures the risk of potential for harm where an investment firm holds the money of its clients, taking into account whether they are on its own balance sheet or in third-party accounts and arrangements under applicable national law provided that client money is safeguarded in the event of bankruptcy, insolvency, or entry into resolution or administration of the investment firm. CMH is the amount of client money that an investment firm holds or controls. It excludes client money that is deposited on a (custodian) bank account in the name of the client itself, where the investment firm has access to these client funds via a third-party mandate. (on segregated or nonsegregated basis).

#### Calculation

CMH shall be the rolling average of the value of total daily client money held, measured at the end of each business day for the previous 9 months, excluding the 3 most recent months.

K-CMH shall be the arithmetic mean of the daily values from the remaining 6 months multiplied by the relevant coefficient (0.4% for segregated accounts and 0.5% for non-segregated accounts).

As at 31 December 2022, the K-CMH was €2. The table below shows the average CMH values in segregated accounts and non-segregated accounts for the 4th quarter of 2022 in accordance with the Article 18(1) of IFR:



**Table 11: Total CMH (average amounts)** 

	]	Factor amount	
	December	November	October
	2022	2022	2022
	€'000	€'000	€'000
CMH - Segregated (average amounts)	1600	1600	1600
CMH - Non-segregated (average amounts)	-	-	-

# K-ASA: Assets Safeguarded and Administered

K-ASA captures the risk of safeguarding and administering client assets, and ensures that investment firms hold capital in proportion to such balances, regardless of whether they are on its own balance sheet or in third-party accounts.

ASA means the value of assets that an investment firm safeguards and administers for clients – ensures that investment firms hold capital in proportion to such balances, regardless of whether they are on its own balance sheet or in third-party accounts.

#### Calculation

It is calculated as the rolling average of the daily total value of assets under safekeeping and administration, measured at the end of each business day for the previous 9 months, excluding the 3 most recent months.

K-ASA shall be the arithmetic mean of the daily values from the remaining 6 months multiplied by the relevant coefficient of 0.04%.

The Company has not started operations yet, and as such its K-Factor requirement for Assets Safeguarded and Administered was zero.

# **K-COH: Client Orders Handled**

K-COH captures the potential risk to clients of an investment firm which executes orders (in the name of the client, and not in the name of the investment firm itself), for example as part of execution-only services to clients or when an investment firm is part of a chain for client orders.

COH captures the potential risk to clients of an investment firm which executes its orders (in the name of the client). This is the value of orders that an investment firm handles for clients, through the reception and transmission of client orders and execution of orders on behalf of clients.

## Calculation

COH shall be the rolling average of the value of the total client orders handled, measured throughout each business day for the previous 6 months.

K-COH shall be the arithmetic mean of the daily values of the remaining 3 months multiplied by the relevant coefficient (0.1% for cash trades and 0.01% for derivative trades).

The Company has not started operations yet, and as such its K-Factor requirement for Clients Orders Handling was zero.



# 4.3.2. Risk to Market

The Risk to market proxy captures the risk an IF can pose to market access. The K-factor for RtM is based on the rules for market risk, for position in financial instruments in foreign exchange and in commodities in accordance with the CRR.

#### **K-NPR: Net Position Risk**

A Class 2 investment firm must calculate its K-NPR requirement by reference to trading book positions and positions other than trading book positions where the positions give rise to foreign exchange risk or commodity risk. The K-NPR requirement is calculated in accordance with Title IV of Part Three of the CRR.

The Company is not exposed to market risk resulting from exposures to Foreign Currency pairs, Commodities, Equities or Traded Debt Instruments since it is not authorized to provide the dealing on own account investment service.

# Foreign Exchange Risk

Foreign exchange risk is the effect that unanticipated exchange rate changes have on the Company. In the ordinary course of business, the Company is exposed to foreign exchange risk, which is monitored through various control mechanisms.

The foreign exchange risk in the Company is effectively managed by setting and controlling foreign exchange risk limits, such as through the establishment of a maximum value of exposure to a particular currency pair as well as through the utilization of sensitivity analysis.

Since the Company does not provide the dealing on own account investment service, it is not exposed to foreign exchange risk as a result of its trading book positions.

The Company's FX risk respective capital requirements as at 31 December 2022 was zero.

# 4.3.3. K-Factors Requirement Results

As at 31 December 2022, the Company's K-Factors Requirement was below €2 as shown in the table below:



**Table 12: K-Factors Results** 

Item	Factor Amount €	K-Factor Requirement €
TOTAL K-FACTOR REQUIREMENT		2
Risk To clients		2
K-AUM	-	-
K-ASA	-	-
K-CMH (Segregated)	1600	2
K-CMH (non-Segregated)	-	-
K-COH (Cash Trades)	-	-
K-COH (Derivative Trades)	-	-
Risk to Market		-
K-NPR		-
K-CMG	-	-
Risk to Firm		-
K-DTF (Cash Trades)	-	-
K-DTF (Derivative Trades)	-	-
K-TCD	-	-
K-CON	-	-

# 4.4. Capital Ratios

According to the provision 9 of the IFR, Investment firms shall have own funds consisting of the sum of their Common Equity Tier 1 capital, Additional Tier 1 capital and Tier 2 capital, and shall meet all the following conditions at all times:

$$\frac{\textit{Common Equity Tier 1 Capital}}{D} \geq 56\%$$
 
$$\frac{\textit{Common Equity Tier 1 Capital} + \textit{Additional Tier 1 Capital}}{D} \geq 75\%$$
 
$$\frac{\textit{Common Equity Tier 1 Capital} + \textit{Additional Tier 1 Capital} + \textit{Tier 2 Capital}}{D} \geq 100\%$$

where D is the Company's own funds requirement calculated in accordance with Article 11.

The Company's own funds, own funds requirement and capital ratio reported as at 31 December 2022, were the following:



Table 13: Own Funds

€'000
137
137
166
€'000
130
51
0
130
€'000
105.45%
64
105.45%
40
136.35%
47

As per the above results, the Company as at 31 December 2022 maintains adequate own funds to cover its capital requirements. However, the Company should monitor the above ratios in order to ensure compliance with the capital adequacy requirements at all times

Further to the above, the Company has implemented a capital adequacy monthly monitoring program in order to ensure compliance with the IFR requirements at all times. In this respect, the Company calculates the capital requirement on a monthly basis in order to assess the capital adequacy ratio for the respective month.

### 4.5. Reporting requirements

The Company as a Class 2 investment firm is required by the Law to report on a quarterly basis the following items:

- a) Level and composition of own funds
- b) Own funds requirements
- c) Own funds requirement calculations
- d) Where the firm is a Class 3 firm the level of activity, including the balance sheet
- e) and revenue breakdown by investment service and applicable K-factor
- f) Concentration risk
- g) Liquidity requirements

The above information shall be reported to CySEC using the Form165-01 "Reporting for Class 2" on a quarterly basis.

The Senior Management as well as the Risk Manager monitored such reporting and have policies and procedures in place to help meet the specific regulatory requirements. This is achieved through the preparation of accounts to monitor the financial and capital position of the Company.



During the year under review, the Company's own funds never dropped below its own funds requirement and the Company fulfilled its obligations by successfully submitting, on a quarterly basis, the Capital Adequacy Reports.

# 4.6. Concentration risk requirements

The concentration risk arising from exposures to each counterparty, including central counterparties, groups of connected counterparties, and counterparties in the same economic sector, geographic region or from the same activity or commodity, the application of credit risk mitigation techniques, and including in particular risks associated with large indirect credit exposures such as a single collateral issuer, must be addressed and controlled including by means of written policies and procedures.

Exposure means any asset or off-balance sheet item without applying the risk weights or degrees of risk. Large Exposure means the exposures in the trading book/banking book of an investment firm to a client or a group of connected clients, the value of which exceeds the limits set.

The CIFs that are categorized as Class 2 IFs should continue to monitor and control their concentration risk with regards to their trading book exposures to a client or a group of connected clients in accordance with Part four of IFR. In particular, CIFs shall monitor and control their concentration risk so as not to exceed the following limits as per Article 37 of IFR.

**Table 14: Large Exposure Limits** 

Туре	Limit	
Institution	Min {up to 100% of eligible capital, Max (25% of eligible capital, €150m)}	
Non-institution	25% of eligible capital	

Moreover, harm can arise from more than just a concentrated trading book exposure to a client. To mitigate the potential for harm that can arise from different types of concentrated exposures or relationships, the Company should monitor and control all their sources of concentration risk, including:

- exposures in a trading book
- assets (for example, trade debts) not recorded in a trading book
- off-balance sheet items
- the location of client money
- the location of client assets
- the location of its own cash deposits
- the sources of its earnings

However, there are no limits on the banking book exposures of an Investment Firm.

The Company is reporting to CySEC on a quarterly basis the level of concentration risk with respect to the credit institutions, investment firms and other entities where clients' money are held and where client securities are deposited while it shall report the level of concentration risk with respect to the credit institutions where its own cash is deposited as per Article 54(2) of IFR. Moreover, the Company shall report the top five clients from whom the largest amounts of Company's earnings are derived, the top five, if available, largest trading book exposures and largest exposures not recorded in the trading book.



Furthermore, the Company kept a minimal amount of Clients' funds within one credit institution. Upon increasing business operations, the Company should diversify Clients' funds into other institutions as per the provisions of Paragraph 6(2) of Directive DI87-01 and Circular C418.

The Company maintains proper accounting controls in order to identify, monitor and control all exposures including clients' balances and the value of the assets held as financial instruments under pledge. Finally, the Company will further assess its exposure to concentration risk from its ongoing activities as part of the ICARA process.

# 4.7. Liquidity Requirement

As a Class 2 investment firm, the Company is required to hold an amount of liquid assets equivalent to at least one third of the fixed overheads requirement. The purpose is to ensure that the investment firms have an adequate stock of unencumbered high-quality liquid assets that can be converted easily and immediately in private markets in cash to meet their liquidity needs for a 30-calendar day liquidity stress scenario. The IFR specifies the instruments that are eligible to be qualified as liquid assets to be included in the calculation of the said ratio:

- Coins and banknotes
- Claims on ECB or other Central Banks
- High Quality Covered Bonds
- Shares or units in CIUs

In this respect and as per the Company's latest audited financial statements, the Company has the following liquid assets which is well above the 1/3 of the total fixed overheads requirement.

**Table 15: Liquidity Requirements** 

Item	€'000
Liquid Assets	205
Liquidity Requirement	17
Surplus	188

The below figure illustrates the liquid assets from all the EEA Credit Institutions the Company held their money and the minimum liquidity requirement that the Company needs to store in an emergency period.



#### 5. OTHER RISKS

## 5.1. Operational Risk

Operational risk means the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. Operational risk includes legal risk but excludes strategic and reputational risk.

The following list presents some event-type categories, included in operational risk, with some examples for each category:

• misappropriation of assets; • tax evasion; **Internal Fraud** • intentional mismarking of positions; • bribery. • theft of information; hacking damage; **External Fraud** • third-party theft; • forgery. · discrimination; **Employment Practices and** • workers compensation; **Workplace Safety** • employee health; • safety. • market manipulation; Clients, Products, & • antitrust; **Business Practice** • improper trade. • damage to physical assets from a natural disaster, **Damage to physical assets** e.g. earthquake • utility disruptions; **Business Disruption &** • software failures: **Systems Failures**  hardware failures. • data entry errors; accounting errors; **Execution, Delivery, & Process Management** • failed mandatory reporting; • negligent loss of Client assets.



The Company manages operational risk through a control-based environment in which processes are documented and transactions are reconciled and monitored. This is supported by continuous monitoring of operational risk incidents to ensure that past failures are not repeated.

Furthermore, the Company has in place policies and processes whose implementation assists with the evaluation and management of any exposures to operational risk.

The Company has implemented an operational risk management framework designed to ensure that operational risks are assessed, mitigated and reported in a consistent manner consisting of, inter alia, the following components:

- Maintaining a four-eye structure and implementing board oversight over the strategic decisions made by the heads of departments;
- An IT Disaster Recovery Plan has been designed in order to be used in the event of a force majeure affecting the Company's internal systems and databases; and
- Maintenance of Risk Registers in the Context of the ICARA;
- A Business Continuity Plan has been implemented which helps protect all of the Company's information databases including data, records and facilities.
- The majority of actions occurring in the Company's systems are automated and therefore it is less likely that a human error will occur;
- Review of risks and controls as part of the Internal Audit function;
- Regular review and updating of the Company's policies;

Following the outbreak of COVID-19 in Cyprus, the Company has taken the required measures to ensure that its employees have access to its technology infrastructures necessary for the completion of their tasks and that additional systems for critical functions are being provided. In this respect, the Business Continuity Plan has been amended accordingly.

#### 5.2. Interest Rate Risk

Interest rate risk is the risk that the value of financial instruments (including currencies) will fluctuate due to changes in the market interest rates. The Company is exposed to interest rate risk in relation to its bank deposits and from the interest charged on the derivative financial instruments that remain open overnight.

The Company monitors interest rate fluctuations and based on the fluctuations of the relevant rates, the necessary hedging activities will be undertaken, as and where applicable.

#### 5.3. Reputation Risk

Reputation risk is the current or prospective risk to earnings and capital arising from an adverse perception of the image of the Company on the part of customers, counterparties, shareholders, investors or regulators. Reputation risk could be triggered by poor performance, the loss of one or more of the Company's key directors, the loss of large customers, poor customer service, fraud or theft, customer claims, legal action and regulatory fines.

The Company has transparent policies and procedures in place when dealing with possible customer complaints in order to provide the best possible assistance and service under such circumstances. The possibility of having to deal with customer claims is very low as the Company provides high quality services to customers.



## **5.4. Strategic Risk**

Strategic Risk could occur as a result of adverse business decisions, improper implementation of decisions or lack of responsiveness to changes in the business environment. The Company's exposure to strategic risk is moderate as policies and procedures to minimize this type of risk are implemented in the overall strategy of the Company.

#### 5.5. Business Risk

Business Risk includes the current or prospective risk to earnings and capital arising from changes in the business environment including the effects of deterioration in economic conditions. Research on economic and market forecasts is conducted with a view to minimize the Company's exposure to business risk. These are analyzed and taken into consideration when implementing the Company's strategy.

# 5.6. Regulatory Risk

Regulatory risk is the risk the Company faces by not complying with relevant Laws and Directives issued by its supervisory body. If materialized, regulatory risk could trigger the effects of reputation and strategic risk. The Company has documented procedures and policies based on the requirements of relevant Laws and Directives issued by the Commission; these can be found in the Procedures Manual. Compliance with these procedures and policies are further assessed and reviewed by the Company's Internal Auditors and suggestions for improvement are implemented by management. The Internal Auditors evaluate and test the effectiveness of the Company's control framework at least annually. Therefore, the risk of non-compliance is very low.

## 5.7. Legal and Compliance Risk

Legal & Compliance risks arise from violations of, or non-conformance with, the Law, Directives and Circulars issued thereof, regulations, prescribed practices, internal policies, and procedures, or ethical standards. This risk exposes the Company mainly to financial losses due to imposed fines from the Regulators. Compliance incidents may also lead to diminished reputation, reduced Company value, limited business opportunities, reduced expansion potential, and possible inability to enforce contracts.

The probability of such risks occurring is relatively low due to the detailed internal procedures and policies implemented by the Company and regular reviews by the Internal Auditors. The structure of the Company is such to promote clear coordination of duties and the management consists of individuals of suitable professional experience, ethos and integrity, who have accepted responsibility for setting and achieving the Company's strategic targets and goals. In addition, the Board meets at least annually to discuss such issues and any suggestions to enhance compliance are implemented by management.

## 5.8. IT Risk

IT risk could occur as a result of inadequate information technology and processing or arise from an inadequate IT strategy and policy or an inadequate use of the Company's information technology. Specifically, policies have been implemented regarding back-up procedures, software maintenance, hardware maintenance, use of the internet and anti-virus procedures. Materialization of this risk has been minimized to the lowest possible level.



#### 5.9. Conduct Risk

Conduct risk is defined as the risk of an action, by an individual, financial institution or the industry as a whole, which leads to customer detriment or undermines market integrity. This can bring sanctions and negative publicity. Moreover, EBA has defined conduct risk as the current or prospective risk of losses to an institution arising from inappropriate supply of financial services including cases of wilful or negligent misconduct. Consequently, conduct risk arises from failures of designated liquidity providers located in third countries associated with the Company.

Additionally, the Company is exposed to negative balances with its Liquidity Providers, in case of fast-pacing volatile market, where the LP cannot close a position at the Company's stop out limit. Therefore, the Company may be exposed to conduct risk arising from inadequate agreements with the Liquidity Providers and/or with the third parties that hold client's funds.

As part of the risk management policy and tools, the Company has procedures in place to diversify its liquidity providers and monitors their financial position on an on-going basis. The financial soundness of the liquidity providers is closely monitored and the company is ready to switch to alternative LPs, if necessary. Furthermore, the receivable/payable amounts with the LPs are monitored on a daily basis. In particular, the Company examines its existing procedures and arrangements with respect to the products offered and services provided.



## 6. INTERNAL CAPITAL ADEQUACY AND RISK ASSESSMENT PROCESS

The purpose of capital is to provide sufficient resources to absorb unexpected losses over and above the ones that are expected in the normal course of business. The Company aims to maintain a minimum risk asset ratio which will ensure there is sufficient capital to support the Company during stressed conditions.

Pursuant to Chapter 2 and Paragraph 18 of the Law, the Company should establish sound, effective and comprehensive arrangements, strategies and processes to assess and maintain on an ongoing basis the amounts, types and distribution of internal capital and liquid assets that they consider adequate to cover the nature and level of risks which they may pose to others and to which the investment firms themselves are or might be exposed. These arrangements, strategies and processes shall be appropriate and proportionate to the nature, scale and complexity of the activities of the Company and they shall be subject to regular internal review.

In light of the above, the ICARA report will present the main business background aspects and developments of the Company, a summary of the Company's business economic environment, the Company's financial summary for the previous and upcoming years, the business and strategic goals, organisational structure and the risk management framework, the overall assessment of the material risks as well as a forward-looking capital and liquidity planning.

The Company recognises the importance of the ICARA and appreciates that it enables the firm to justify its business strategy and risk assessments in such a way to be more diligent in the inclusion of risk factors in the business design process and also to hold less capital than the gross risks to which it is exposed. It is also acknowledged that the ICARA Report is a reasonably intense process, requiring information from many different departments and committees of the company and also it requires senior management time at the design phase, during the risk and financial data collection phase and for the sign-off phase. Therefore, the Board is committed to continuously update the ICARA at least annually to reflect the latest strategic plans and updates.

During the year 2022, the Company replaced its existing ICAAP with the new ICARA by establishing new assessments with respect to the liquidity adequacy of the Company, designing new financial projections and stress tests to reflect the K-Factors requirement and drafting a new report which reflects all provisions under the new regulation. The methodologies of K-Factors and Liquidity Stress tests incorporated into the ICARA process, as well as the updated risk register which focus on a harm-pose approach identifying different potential risk events that may affect the Company's overall capital adequacy position.

The ICARA Report and capital planning for the year 2021 has been prepared and approved by the Board in the third quarter of 2022. The report is being reviewed and updated annually, while it is submitted to CySEC upon its request as laid down at Article 50(b) of the IFR.



#### 7. REMUNERATION POLICY

The Company has established a remuneration policy to set out the remuneration practices of the Company taking into consideration the salaries and benefits of the staff, in accordance with the provisions of the Law on remuneration policies and practices, where these comply with specific principles in a way and to the extent that is appropriate to the Company's size, internal organization and the nature, scope and complexity of its activities. Furthermore, the Company's remuneration strategy is designed to reward and motivate the people who are committed to maintaining a long term career within the Company and performing their role in the interests of the Company.

The design of the Policy is approved by the people who effectively direct the business of the Company, after taking advice from the compliance function, and implemented by appropriate functions to promote effective corporate governance. The people who effectively direct the business are responsible for the implementation of remuneration policies and practices and for preventing and dealing with any relevant risks, that remuneration policies and practices can create. The Board discusses remuneration policy matters at least annually. Furthermore, the Policy also benefits from the full support of senior management or, where appropriate, the supervisory function, so that necessary steps can be taken to ensure that relevant persons effectively comply with the conflicts of interest and conduct of business policies and procedures.

The Policy adopts and maintains measures enabling them to effectively identify where the relevant person fails to act in the best interest of the client and to take remedial action.

Finally, the Policy aims to (i) provide for sufficient incentives so as the relevant persons, -to achieve the business targets, (ii) deliver an appropriate link between reward and performance whilst at the same time consisting of a comprehensive, consistent and effective risk management tool that prevents excessive risk taking and /or misselling practices in light of financial incentives schemes, which could lead to compliance risks for the Company in the long-run.

#### **Remuneration Committee**

It is noted that the Company has considered its size, internal organisation and the nature, scope and complexity of its activities and it does not deem as necessary the establishment of a specific remuneration committee. Remuneration practices are currently set by the Senior Management, in its supervisory capacity. In case the Company shall deem necessary to establish a Remuneration Committee in the future, then this section shall be updated as applicable.

## **Remuneration System**

The Company's remuneration system and policy is concerned with practices of the Company for those categories of staff whose professional activities have a material impact on its risk profile, *i.e. the Senior Management and members of the Board*; the said practices are established to ensure that the rewards for the "executive management" are linked to the Company's performance, to provide an incentive to achieve the key business aims and deliver an appropriate link between reward and performance whilst ensuring base salary levels are not set at artificially low levels. The Company uses remuneration as a significant method of attracting and retaining key employees whose talent can contribute to the Company's short- and long-term success.



The Company's remuneration system takes into account the highly competitive sector in which the Company operates, and the considerable amount of resources the Company invests in each member of the staff. The remuneration includes all forms of benefits provided by the Company to its staff and can be Financial or non-Financial remuneration.

The total remuneration of staff currently consists of a fixed and a variable component.

#### Fixed Remuneration

The remuneration varies for different positions/roles depending on each position's actual functional requirements, and it is set at levels which reflect the educational level, experience, accountability, and responsibility needed for a staff member to perform each position/role. The remuneration is also set in comparison with standard market practices employed by the other market participants/ competitors.

The Fixed Remuneration has as a purpose to attract and retain Company's employees. This fixed amount of remuneration includes salary, fixed pay allowance and other cash allowances and are all determined based on the role and position of each employee, considering the experience, seniority, education, responsibility, and market conditions.

Furthermore, the employee's personal goals and performance evaluation in relation to the objectives set up at the beginning of the period and the employee's professional conduct with clients are taken into account in order to determine the remuneration.

The Company's fixed remuneration is approved by the Board of Directors for all the relevant employees and it is reviewed by the Company at such intervals, as it shall decide at its sole discretion, without affecting the other terms of employment

### Variable Remuneration

Moreover, the Company has in place a 'variable remuneration scheme' whereby the employees of the Sales Department may receive variable remuneration in addition to their monthly fixed salary. The variable remuneration is a performance-based remuneration which motivates and rewards staff members based on their results in relation with the targets set in the beginning of the year. This kind of remuneration is not guaranteed and the BoD has determined a maximum percentage of variable remuneration relative to the fixed remuneration in order to ensure a compliant ratio between these two kinds of remuneration. Although, the maximum limit on variable remuneration set at 100% of fixed salary, the limit could be set at 200% upon shareholders' approval. Moreover, all Company employees, except the members of the Board of Directors may be eligible for the annual (one-off) bonus remuneration.

Furthermore, no remuneration is payable under deferral arrangements (with vested or unvested portions). Finally, the Company did not pay any non-cash remuneration for the year under review, since the Company does not have non-cash instruments, such as shares or other equivalent non-cash instruments, in place.

The Company recognizes that its remuneration system has some features that increases the misselling risk. Therefore, the Company applies effective mitigation controls for each part of the remuneration system.



In order to determine the amount of a discretionary annual bonus payment, the Company will consider a number of factors including but not limited to:#

- a) the amount of the overall bonus pool determined by the Company's Senior Management and the Board of Directors;
- b) the amount -out of the overall discretionary annual bonus pool allocated to an employee's department according to the sum of salaries received by the Department's employees (this does not mean that (i) the bonus will be equally split among employees of that Department and (ii) the bonus received will be pro-rata to an employee's monthly salary);
- c) the employee's contribution to his/her Department and the Company's business in general;
- d) the employee's performance during the relevant bonus term;
- e) the employee's ethos, punctuality and team spirit; and
- f) the employee's day-to-day conduct having in mind the Company's Code of Conduct and Code of Ethics.

#### Other Factors

Other factors taken into account for the remuneration of the Company's employees are the following:

- a. The financial viability of the Company,
- b. The general financial situation and the state in which the Company operates,
- c. Each employee's personal objectives (such as personal development, compliance with the Company's systems and controls, compliance with regulatory requirements, commitment and work ethics) performance evaluation and the rating received based on their annual performance in relation to the objectives set up at the beginning of the period,
- d. Each employee's professional conduct with Clients (such as acting in the best interest of the Client, fair treatment of Clients and inducing Client satisfaction), as applicable.

## **Control Functions**

The Company must ensure that employees engaged in Control Functions:

- a) Are independent from the business units they oversee;
- b) Have appropriate authority; and
- c) Are remunerated:
  - i. Adequately to attract qualified and experienced staff; and
  - ii. In accordance with the achievement of the objectives linked to their functions, independent of the performance of the business areas they control.

Further to the above, the Policy is designed to manage the conflicts of interest which might if other business areas had undue influence over the remuneration of employees within Control Functions. Moreover, the need to avoid undue influence is particularly important where employees from the Control Functions are embedded in other business areas.

## Performance Appraisal

The Company recognises the responsibility that the Staff has in driving its future success and delivering value for the Company and that remuneration is a key component in motivating and compensating its employees. Furthermore, the overall remuneration policy incorporates an



annual variable incentive compensation reflecting individual performance and overall performance.

The individual performance is assessed during the annual appraisal process, which establishes objectives for all staff covering both financial and non-financial factors, specific behavioral competencies including compliance and risk management behaviors with regards to the Company's procedures.

The Company shall ensure that where remuneration is linked with performance, the total amount of remuneration is based on a combination of the performance assessment of:

- a. the individual (quantitative as well as qualitative criteria except those who perform their duties on Control Functions where only qualitative criteria apply, are taken into account; annual performance evaluation and performance rating are taken into account),
- b. the business unit concerned, and
- c. the overall results of the Company and as long as conflicts of interest are mitigated, as described in this Policy.

Further to the above, the Company implements a performance appraisal method, which is based on a set of Key Performance Indicators, developed for each business unit and its target is to promote the healthy competition amongst personnel, analysis of weak and strong sides of each employee performance-based and give feedback to the staff member in order to motive them to improve. Most of the times, the performance appraisal takes place in a multiyear framework in order to ensure that the appraisal process assesses employee's long-term performance. However, sometimes the performance appraisal is performed on a medium and short-term basis, and the performance indicators of this type of performance appraisal includes quantitative as well as qualitative criteria.

The performance appraisal on medium and short-term is being performed as follows:





Performance-based remuneration is awarded in a manner which promotes sound risk management and does not induce excessive risk-taking, i.e. by granting a significant proportion of performance-based pay as deferred cash.

Non-disbursed performance-based components are subject to back-testing (as a minimum for employees identified as risk takers) and should be forfeited in full or in part if granted on the basis of unsustainable results or if the economic state of the Company has deteriorated significantly

Disbursed as well as non-disbursed components are subject to claw back without compensation if granted on the basis of data which has subsequently proven to be manifestly misstated.

Performance-based pay is awarded by ensuring:

- a) an appropriate balance between fixed and performance-based components;
- b) that the fixed component represents a sufficiently high proportion of the total remuneration to make non-payment of the performance-based component possible;
- c) that the performance-based component reflects the risk underlying the achieved result;
- d) that awarded performance-based pay may be forfeited in full or in part if granted on the basis of unsustainable results (back-testing as a minimum for employees who are identified as risk takers);
- e) that awarded performance-based

# Remuneration of Senior Management Personnel and Directors

The remuneration policy of the Company is intended to ensure that the Company will attract and retain the most qualified Senior Management Personnel and Directors. As stated above, the criteria used for determining the remuneration of the Company's directors are segregated into quantitative and qualitative criteria. The quantitative remuneration criteria mostly rely on numeric and financial data such as the Company's performance and the individual performance evaluation and ratings of each member of staff whose professional activities affect the risk profile of the firm. In addition to the quantitative criteria, the Company has put in place qualitative criteria which include compliance with regulatory requirements and internal procedures, fair treatment of clients and client satisfaction.

Moreover, the remuneration of the Company's non-executive directors is fixed, and it is set at a level that is market aligned and reflects the qualification and competencies required based on the Company's size and complexity, the responsibilities and the time that the non-executive directors are expected to consume in order to serve the Company.

The table below provides information on the remuneration of Executive Directors, Senior Management and other staff whose activities have a material impact on the risk profile of the Company, broken down by fixed and variable remuneration.



Table 16: Remuneration split of staff whose activities have a material impact on the risk profile of the Company.

brome of the company.						
Annual Remuneration as at 31 December 2022						
Position	No. of Beneficiaries	Fixed Remuneration €	Variable Remuneration €	Aggregated Remuneration €		
Executive Directors	1	35,700	-	35,700		
Senior Management (excl. directors)	2	23,264	-	23,264		
Non-Executive Directors	2	12,000	-	12,000		
Total	5	70,964	-	70,964		

The variable to fixed remuneration ratio as at 31 December 2022 was zero.

The paragraph 26 of the Law 165(I)/2021 sets, among others, the conditions on variable remuneration paid to employees:

- at least 50% of the variable remuneration shall consist of shares/ share-linked instruments/ equivalent non-cash instruments that adequately reflect the credit quality of the IF as a going concern, or non-cash instruments which reflect the instruments of the portfolios managed;
- at least 40% of the variable remuneration is deferred over the three-to-five-year period.

Following the Article 32(4)(a) of the IFD, these points don't apply to the Company since the Company does not fall under the definition of 'significant CIF' (off-balance sheet assets is on average less than €100m over the preceding four-year period). Moreover, according to Article 34(4) of IFD, Investment Firms are required to disclose the number of natural persons that are remunerated €1mln or more per financial year, in pay brackets of €1mln, including their job responsibilities, the business area involved and the main elements of salary, bonus, long-term award and pension contribution. Nevertheless, currently there are no natural persons at the Company that are remunerated €1mln or more per financial year and as such the above disclosure is not applicable to the Company. During the year there were no deferred remuneration, sign-on or severance payments. The aggregate remuneration of the Company's personnel for the year ended 31st December 2022, broken down by business area, is presented in the following table:

Table 17: Remuneration split by business area

Annual Remuneration as at 31 December 2022					
Business Area	Fixed €	Variable €	Total €		
Control functions*	47,700	-	47,700		
Administration/Back Office Department	11,264 -		11,264		
Total	58,964	•	58,964		

<sup>\*</sup>Control functions include the Executive Directors, Compliance department and AMLCO



#### 8. INVESTMENT POLICY

Investment Firms should disclose the following information in accordance with Article 46 of IFR:

- a) the proportion of voting rights attached to the shares held directly or indirectly by the investment firm, broken down by Member State and sector;
- b) a complete description of voting behaviour in the general meetings of companies the shares of which are held in accordance with paragraph 2 of Article 46, an explanation of the votes, and the ratio of proposals put forward by the administrative or management body of the company which the investment firm has approved; and
- c) an explanation of the use of proxy advisor firms;
- d) the voting guidelines regarding the companies the shares of which are held in accordance with paragraph 2 of Article 46.

Investment Firms which meet the criteria of Paragraph 26(8)(a) of the Law, whose on-and-off balance sheet assets on average over the 4 year period are less than €100m are exempted from the disclosure requirement regarding investment policy.

The Company's average on and off-balance sheet assets for the preceding four-year period are less than €100m and as such it meets the criteria of the paragraph 26(8) of the Law. Therefore, the Company is exempted from the disclosures requirement regarding investment policy.



## 9. ENVIRONMENTAL, SOCIAL AND GOVERNANCE RISKS

From 26 December 2022, investment firms shall disclose information on environmental, social and governance risks (ESG risks), including physical risks and transition risks, as defined in the EBA's report referred in Article 35 of the IFD. The information on ESG shall be disclosed once in the first year and biannually thereafter.

Investment Firms which meet the criteria of Paragraph 26(8)(a) of the Law, whose on-and-off balance sheet assets on average over the 4 year period are less than €100m are exempted from the disclosure of information on environmental, social and governance risks, including physical risks and transition risks as per Article 35 of IFD.

The Company's average on and off-balance sheet assets for the preceding four-year period are less than €100m and as such it meets the criteria of the paragraph 26(8) of the Law. Therefore, the Company is exempted from the disclosures requirement regarding ESG.



# APPENDIX – SPECIFIC REFERENCED TO THE IFR

IFR Reference	High Level Summary	Section
Scope of disc	closure requirements	
46 (1)	Requirement to publish market disclosures, on the date of publication of the annual financial statements.	1.3
46 (2)	Requirement to publish market disclosures for small and non- interconnected IFs	N/A
46 (3)	Requirement to publish market disclosures for IFs which do not longer meet the criteria of small and non-interconnected IF	N/A
46 (4)	Market disclosures to be published in an appropriate medium, or provide clear cross-references to other media.	<u>1.4</u>
Risk manag	ement objectives and policies	
47	Disclosure of the risk management objectives and policies for each separate category of risk set out in Parts Three, Four and Five of the IFR, including a summary of the strategies and processes to manage those risks and a concise risk statement approved by the investment firm's management body succinctly describing the investment firm's overall risk profile associated with the business strategy	<u>1.5, 4, 5</u>
Governance		
48 (a)	Disclosure of the number of directorships held by members of the management body	2.3
48 (b)	The policy on diversity with regard to the selection of members of the management body, its objectives and any relevant targets set out in that policy, and the extent to which those objectives and targets have been achieved	<u>2.2, 2.4</u>
48 (c)	whether or not the investment firm has set up a separate risk committee and the number of times the risk committee has met annually	2.1.3
Own Funds		
49 (1) (a)	Full reconciliation of Common Equity Tier 1 items, Additional Tier 1 items, Tier 2 items and applicable filters and deductions applied to own funds of the investment firm and the balance sheet in the audited financial statements of the IF;	3.3
49 (1) (b)	Description of the main features of the Common Equity Tier 1 and Additional Tier 1 instruments and Tier 2 instruments issued by the IF	3.2
49 (1) (c)	Description of all restrictions applied to the calculation of own funds in accordance with the IFR and the instruments and deductions to which those restrictions apply	3.1
49 (2)	EBA shall develop implementation standards for points (a), (b), (c) above.	N/A
Own Funds	Requirements	



		2022
50 (a)	Summary of IF's approach to assessing adequacy of its internal capital to support current and future activities.	<u>4.4</u>
<b>50</b> (b)	Result of ICAAP upon request of the competent authority.	<u>6</u>
50 (c)	K-factor requirements calculated in aggregate form for RtM, RtF, and RtC, based on the sum of the applicable K-factors	<u>4.3</u>
<b>50</b> (d)	Fixed overheads requirement	<u>4.2</u>
Remuneratio	on policy and practices	
51	Remuneration policy, including aspects related to gender neutrality and the gender pay gap, for those categories of staff whose professional activities have a material impact on the risk profile	7
51 (a)	Design characteristics of the remuneration system, including the level of variable remuneration and criteria for awarding variable remuneration, payout in instruments policy, deferral policy and vesting criteria	7
<b>51</b> (b)	Ratios between fixed and variable remuneration	<u>7</u>
51 (c)	Aggregated quantitative information on remuneration, broken down by senior management and members of staff whose actions have a material impact on the risk profile of the investment firm	<u>7</u>
51 (c)(i)	The amounts of remuneration awarded in the financial year, split into fixed and variable remuneration, and the number of beneficiaries	<u>7</u>
51 (c)(ii)	The amounts and forms of awarded variable remuneration	<u>7</u>
51 (c)(iii)	The amounts of deferred remuneration awarded for previous performance periods	N/A
51 (c)(iv)	The amount of deferred remuneration due to vest in the financial year	N/A
51 (c)(v)	The guaranteed variable remuneration awards during the financial year and the number of beneficiaries of those awards	N/A
51 (c)(vi)	The severance payments awarded in previous periods, that have been paid out during the financial year	N/A
51 (c)(vii)	The amounts of severance payments awarded during the financial year, split into paid upfront and deferred, the number of beneficiaries of those payments and the highest payment that has been awarded to a single person	N/A
51 (d)	Whether the IF benefits from a derogation laid down in Article 32(4) of the IFD	<u>7</u>
Investment p	policy	
52	Not applicable due to criteria referred to in point (a) of Article 32 (4) of the IFD	<u>8</u>
Environmen	tal, social and governance risks	
53	Not applicable due to criteria referred to in point (a) of Article 32 (4) of the IFD	9